

## Why TruHaven?

TruHaven Homes is a full service, all inclusive Residential Property Management firm. We are the experts. Let us protect your interests and make Landlordship easy for you.

**Experience...** With over 15 years of experience in real estate, and residential property management, TruHaven Homes takes the uncertainty out of your real estate ventures. We have managed over 1000 residential homes just like yours!

**Up front pricing...** Surprises are best left for parties, so we're upfront with our pricing package.

**Proven reputation...** Don't take our word for it, just google us! Look us up on Yelp, Thumbtack, Facebook or Angies' List... If that's not enough, just ask and we will be happy to put in direct contact with a current client for more feedback!

**Professional service...** Real customer service means putting you first and being there when YOU need us. No matter the time zone, day of year, we are here. We use a wide range of communication tools to make sure you know that we are here for you.

Quality of life... Executive and Luxury Rental Homes are our specialty. Stop managing and start living.

# **Management Fee Overview**

Intake Fee	\$200
Tenant Procurement Fee	Equal to one full month's rent
Monthly Management Fee	8% of monthly rent, minimum of \$125/month
Lease Renewal Fee	\$300
Mid-Year Site Visit Report	\$125
Invoice Processing Fee	\$25



# Explanation of Terms & Fees

#### Intake Fee - \$200

This fee pays for the Intake Condition Report and Professional Photos of the home.

What is an Intake Condition Report? We believe that the intake process is key to the success of your home's management. During this onboarding process we will do a full Intake Condition Report. This full photo report will note your home's systems information, appliance information ,condition of your home and any damages or concerns we have.

Professional Photos - Once your home is ready, we send a professional photographer to take pictures. It is very important that we have quality photos of the home vacant and in rent-ready condition. This helps us market your home and attract qualified tenants now and in the years to come.

# Tenant Procurement Fee - Equal to 1 full months rent

We have two payment options for your Tenant Procurement Fee.

- 1. Paid out of your tenant's first months rent
- 2. Paid out in monthly increments over 6 months, in addition to your monthly management fee

This fee pays for marketing, showing, screening, and placing a qualified tenant in your home. This is a key time for you and your home. We;

\*Market your home with professional photos, virtual tours and personally answer all incoming leads.

\*Send you weekly reports with the activity from the week, feedback, application status and any suggestions.

\*Personally show our homes to tenant prospects.

\*Screen them by checking credit and criminal (nationwide) reports, income verification and residential history. We do not outsource our screening process. We do it in house, personally. We proudly uphold all Federal, State and Fair Housing Laws and Regulations.

\*Lease your home on our professional Leases that have your protections in mind.

\*Oversee and manage the move-in process including a full photo Move-In Condition Report, getting your new tenant(s) set up on their Tenant Portal for ACH payments, ensure your home is move-in ready and more.

\*Process and hold security deposits in accordance with state law.



# Monthly Management Fee - 8% of monthly rent, minimum of \$125/month

This is the fee we charge for rent collections, processing, general maintenance request processing, tenant and owner reports/correspondence, homeowner association communications, managing Owner and Tenant Portals and owner disbursements.

Remember, you are the landlord, but the tenants only have our contact information. This way, everything comes through us and you live your life worry-free.

#### Lease Renewal Fee - \$300

This is a fee charged to owners to renew/extend and/or renegotiate the current lease for an additional year.

We boast an 80% renewal rate and our goal is to keep long term tenants whenever it in your best interest.

# Invoice Processing Fee - \$25

We've found that salaried vendors do not perform to our expectations, as we lose our leverage when we bring them in-house. That's why we don't have a maintenance company or in-house handymen. Instead, we work with trusted partners to provide the services you need to maintain your property.

We don't charge a mark-up on maintenance done to your home - we believe that's a conflict of interest.

**Special Circumstances** Sometimes you need something a little different. We offer the following services as well to help! Just tell us what you need and we will send you pricing on a case through case basis.

\*Take over management of an existing Lease

\*Manager your vacant home

\*Manage your personal home



### What's Included?

#### PROTECTIONS:

- \*Vetted and true specialized leases
- \*Our expertise helps you keep your equity and keeps you out of court
- \*Documented tenant communication and maintenance processes
- \*24/7 emergency maintenance response services
- \*Lease enforcement
- \*100% Fair Housing compliance
- \*Rent processing
- \*Vendor management and preferred client pricing
- \*State of the art prospective tenant screening

#### REPORTING/RECORD KEEPING

- \*Thorough move-in/move-out reporting with photos
- \*Yearly site visit report with photos
- \*Drive by visit reporting quarterly for single family homes (exterior only)
- \*Monthly owner statements and yearly ledger statements for tax time
- \*24/7 access to your Owner Portal that contains all documents, invoices, reporting statements, etc.